



Global tax & accounting solutions

Built for mid-market
companies

VISTRN

**Stop overpaying for
second-tier service or drowning
in provider management.**

Finally, a global tax solution
designed for companies like yours –
with **dramatic cost savings
compared to big-name firms** and
complete visibility across all countries.

The global tax & accounting complexity crisis

As global tax & accounting compliance gets more complex, finance teams get stretched thin. Regulatory complexity is outpacing mid-market companies' ability to adapt their compliance resources and processes.

You're caught between converging pressures that make your current approach unsustainable:

- **Complex and changing tax and accounting laws** across multiple countries
- **Rising compliance costs** with limited budget flexibility
- **Global talent shortage** making local expertise expensive
- **Geopolitical instability** creating regulatory uncertainty
- **Competitive pressure** to optimise costs while maintaining compliance
- **Tax & accounting compliance digitisation** requirements outpacing your resources
- **Cross-border compliance complications** requiring specialised knowledge



The mid-market tax & accounting dilemma: caught between two inadequate options



Option 1: juggling multiple local providers

Many global finance teams are drowning in provider management rather than focusing on tax & accounting strategy.

- Managing different tax & accounting providers across multiple countries
- Lack of central oversight creating inconsistent processes and data silos
- Disparate workflows across countries causing delays and errors
- Manual consolidation required to get global compliance view
- Significant time drain on the finance team due to complex coordination
- Compliance risk from missed deadlines or incorrect filings
- Paying premium rates to each local provider without any scale benefits
- Stuck in reactive mode only discovering issues after deadlines are missed



Option 2: paying premium prices for second-tier service

Are you paying big-name professional services firm prices and not getting the focus you need?

- Paying enterprise rates but treated as lower-priority client
- Senior partners focus on larger accounts while you get junior teams
- Urgent matters take days vs hours to get attention
- Constant team rotation leading to knowledge loss and re-education cycles
- Hard to access senior in-country expertise when you need it most
- Over-engineered, complex approaches not sized for mid-market needs
- Regular fee increases with no added value or improved service
- Being “managed up” to more expensive services you don’t need

Your goal: One process. Senior expertise. Fair costs. Complete visibility.

Vistra's offering: global tax & accounting solution designed for the mid-market

Trusted by 3,000+ mid-market companies who've achieved:

- ✓ Significant cost reduction compared to big-name firms
- ✓ Material hours of internal team time freed up each month
- ✓ Zero compliance failures across more than 100 countries

Built for companies like yours:

- ✓ \$15M-\$700M annual revenue
- ✓ Operations in multiple countries
- ✓ Currently using multiple providers or frustrated with service level from big-name firms

Complete global tax & accounting solution:

With Vistra, unify your global tax & accounting compliance, access senior expertise, gain complete visibility and cut your operational expenses significantly.

Key features:

- ✓ Enterprise capabilities without enterprise complexity
- ✓ Built specifically for mid-market companies that have outgrown local providers
- ✓ Single point of contact with dedicated relationship manager
- ✓ 2,500+ professionals across 100+ countries

Vistra tax & accounting solutions



Management Accounting

Management accounting that drives business decisions:

- Bookkeeping and management accounts preparation
- Financial reporting and analysis
- Budgeting and forecasting support
- Integration with compliance processes for seamless operations
- Management reporting aligned with statutory requirements
- Financial data analysis to support strategic decision-making
- Scalable accounting operations that grow with your business
- Consistent global accounting standards and practices



Global Statutory Compliance

Global tax & accounting compliance that scales with your growth:

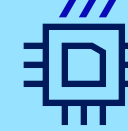
- Statutory accounting
- Financial reporting solutions
- Corporate income tax returns and tax agent services
- Indirect tax returns
- Tax review and compliance oversight
- Real-time compliance calendar with deadline tracking
- Automated alerts for regulatory changes affecting your business
- Scalable processes that adapt as you enter new markets
- End-to-end compliance management across all countries



Global Tax Advisory

Tax advisory that's strategic, not just reactive:

- Multi-country and supply chain tax assessment
- Transaction tax overlay
- Permanent establishment guidance
- Corporate international tax
- Indirect tax and customs duty
- Tax structuring and efficiency
- Transfer pricing
- Withholding tax and treaty interpretation
- Tax authority examinations and audit support
- Tax-efficient global entity restructuring & rationalisation
- R&D tax credits and intellectual property tax benefits
- Strategic guidance sized for mid-market complexity and resources



Global Technology Platform

Enterprise-grade visibility at mid-market prices:

- Global compliance dashboard with real-time status tracking
- 24/7 access to all filing documents and compliance records
- Automated regulatory change alerts specific to your countries of operation
- Secure cloud-based platform with single sign-on access
- Integration capabilities with your existing ERP and accounting systems
- Accessible on both mobile and desktop
- Enterprise-grade security without enterprise pricing or complexity
- No licensing fees or per-user charges

Why Vistra is different: a global provider designed for the mid-market

Provider type	Global reach	Personal service	Fair pricing	Mid-market focus	Technology included
Big-name firms	✓	✗	✗	✗	✗ (Extra cost)
Local providers	✗	✓	✓	✓	✗ (Limited)
Vistra	✓	✓	✓	✓	✓ (Included)

Key Differentiators:

- ▶ Only provider with 100+ country coverage AND dedicated mid-market focus
- ▶ Senior-level attention without big-name price premiums
- ▶ Technology platform included, not an expensive add-on
- ▶ Not limited by a fragmented partner network structure

Three ways Vistra delivers better results:

1

Streamlined focus on business strategy

- ✓ Drive strategic initiatives while we navigate the challenges of multi-country tax & accounting operations
- ✓ Fix tax and accounting and compliance operations across multiple markets efficiently
- ✓ Ensure alignment with strategic goals without compromising compliance

2

Efficiency in managing global obligations

- ✓ On-demand view of global tax & accounting compliance obligations
- ✓ Proactive approach with real-time visibility and alerts
- ✓ Synchronise local compliance with global tax strategy

3

Power through mid-market focus

- ✓ Big-name firm scale, capabilities, and reassurance
- ✓ Local boutique simplicity, focus, and integrated service
- ✓ Single point of personal service on a global scale



Typical Results:

- ✓ **Significant cost reduction** compared to big-name firm annual fees
- ✓ **Efficiency gains: Material hours of internal team freed up** each month
- ✓ **Risk mitigation value:** Avoid penalties, double taxation, compliance failures
- ✓ **Zero transition/investment requirement:** Standardised local agent transfer process, with minimal time requirements from your teams
- ✓ **Reinvestment opportunity:** Use the savings from streamlined compliance to fund key growth initiative
- ✓ **Technology savings:** No platform licensing fees, resulting in significant cost savings.

Client success: mid-market leaders trust Vistra

Ivanti Case Study

Results achieved:

- 40 entities rationalised across 25 countries in 12 months
- Business-wide entity rationalisation
- Reduction in risk and expenditure
- Tax-efficient processes

Additional Client Results:

- Technology sector client: achieved a **60% cost reduction** across 40+ entity global tax & accounting compliance.
- Manufacturing client: We helped **eliminate compliance failures entirely** and reduce their audit prep time by a material percentage.
- Life sciences client: Streamlined transfer pricing documentation across 15 countries.



“Vistra’s international tax advisory team took care of our multi-country clean-up and de-registrations on a practical basis with no surprises. The team helped to reduce our risk and expenditure, leaving us free to concentrate on our core business.”

Sean O’Mahony
Finance Director, Ivanti International

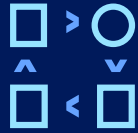
Implementation designed for busy mid-market teams

3-Step Process:



Design (2-3 days)

- Full requirements review and detailed project plan
- Tools and checklists to ensure nothing gets missed
- Dedicated project manager assigned



Implement (3-30 days)

- Phased rollout aligned with your deadlines
- Regular check-ins and milestone tracking
- Minimal disruption to current operations



Support (Ongoing)

- Seamless handover to service team
- Dedicated relationship manager
- Hyper-care support during the first 90 days

Key implementation features

- ✓ No massive internal project team required
- ✓ No IT requirements on your end
- ✓ Transparent timeline and milestone tracking
- ✓ Up and running in as little as 30 days for standard implementations

Technology that enables, not constraints

We deliver frictionless progress through:

Security and risk reduction

- ✓ Remove security risk of emailing sensitive data
- ✓ Single sign-on access and multifactor authentication
- ✓ All data stored on secure cloud-based platform

Visibility and control

- ✓ Real-time compliance status tracking and automated alerts
- ✓ Audit-ready document repository for quick access
- ✓ Integration with existing ERP and accounting systems

Efficiency and simplicity

- ✓ Manage global operations in one place with consistent interface
- ✓ One platform, one web address, one login across all countries
- ✓ 24/7 availability eliminating time-zone challenges

Dedicated support

- ✓ Proactive experts as extension of your team
- ✓ On-hand information and recommendations
- ✓ Pace of delivery that meets your timescales

Start your transformation: give your tax & accounting complexity to Vistra

Ready to consolidate your global tax & accounting operations, dramatically reduce costs, and free your team to focus on strategic growth?

Contact us to discuss how Vistra's tax & accounting solutions can transform your global compliance operations.

Global coverage, local expertise, backed by technology. Delivering both compliance and advisory services to simplify and optimise your global tax management.



About **Vistra**

Here at Vistra, **our purpose is progress.** As a close ally to our clients, our role is to remove the friction that comes from the complexity of global business.

We partner with companies and private capital managers along the corporate and private capital lifecycle. From HR to tax and from legal entity management to regulatory compliance, we quietly fix the operational and administrative frustrations that hamper business growth. With over 9,000 experts in more than 50 markets, we can accelerate progress, improve processes and reduce risk, wherever your ambition takes you.



Talk to an expert

vistra.com/contact-form

Scan the QR code to visit our website and get in touch – we'd love to discuss how our global tax and accounting solutions could support your business.